

COMPANY PROFILE

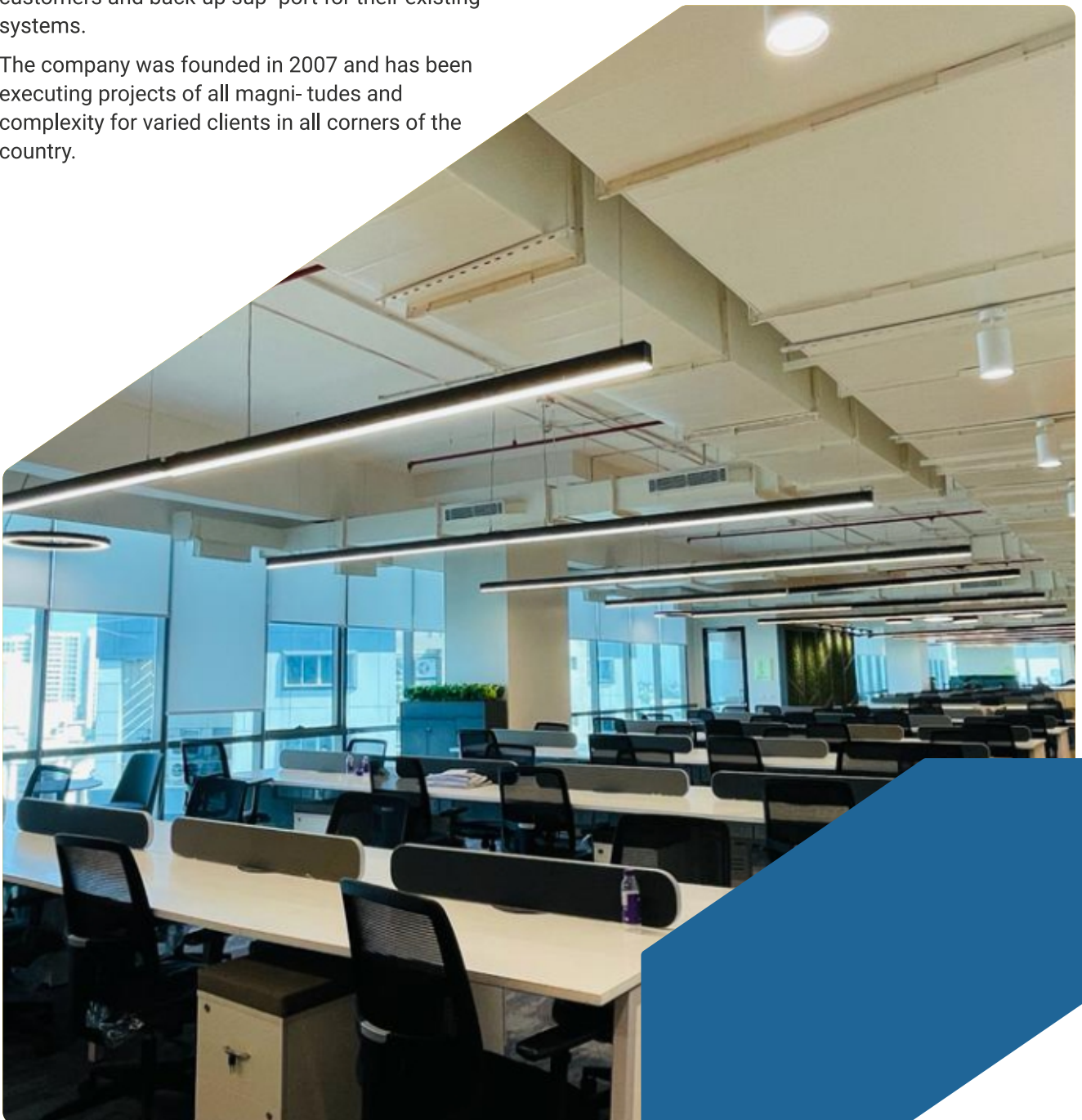
**AIRTECH SOLUTION
AT ONE STOP**

ABOUT US

We are a professionally managed company undertaking turn key projects in the field of air-conditioning. We introduce ourselves as one of the most experienced in the field of air conditioning equipment's. This is an enterprise by a technocrat with over Ten years of "hands on" experience in erection, commissioning, operation and maintenance of all types of air conditioning systems. We are confident of providing solution for any type of air conditioning needs of customers and back-up support for their existing systems.

The company was founded in 2007 and has been executing projects of all magnitudes and complexity for varied clients in all corners of the country.

Our team believes in alleviating the usual maladies that our faced by clients, consultants and PMCs such as poor quality, deadline violations etc. We believe in delivering the project, with the best possible quality, within the given time frame, on a consistent basis.





VISION

Our vision is to provide a full range of innovative world-class quality products and outstanding workmanship services of our great team. In order to fulfill this goal,

WELKIN AIRTECH is constantly providing expert advice, timely and Professional services. WELKIN AIRTECH strives to be the Quality leader and service leader as we trust in our products and Services should outshine industry standers by providing the right Products and information necessary to maximize our customer's Satisfaction & profitability.



MISSION

Commitment to provide cost effective solutions which are innovative, employ cutting edge technology and project management tools to build world class projects. Creating value for all the stake holders, and meeting even the highest expectations of the clients, leading to long term relationships. It is the total commitment to our customers; our creative and systematic approach resulted from our depth technical knowledge that has been responsible for WELKIN AIRTECH Becoming a global leader.

STRENGTHS

01

COMPANY ETHOS AND GUIDING PRINCIPLES

As imbibed from our managing director and founding employees, our company DNA speaks of focusing on compromising on quality, timelines, client satisfaction and being fair and honest to our suppliers, sub-contractors and other associated partners.

02

OUR KEY PERSONNEL

As it is rightly remarked that an organization is as great as the collective greatness of its employees, we pride in retaining the most talented and respected workforce in the sector. It is composed of a healthy mix of senior employee's having served us since the inception of the company and also bringing in youth to strengthen the bench and support teams.

Having successfully implemented and executed multiple projects in various fields, these key personnel bring to the table a unique blend of wisdom and comfort with client's requirements, which in turn makes it easier to deliver tailor made solutions.

03

SIZE OF THE ORGANIZATION

We are an appropriately sized organization, which imparts us the flexibility and a much faster response time than our competitors. Also, when push gets to shove, we can adjust better than most other companies in this field to bolster our support staff.

04

OUR CLIENTS

A man is known by the company he keeps. We wish to be associated with our esteemed clients. This not only reinforces our commitment to work harder and deliver better results, but is also a testimonial of the effort we put in as a team to achieve complete client satisfaction. For a more intensive list please refer to our website: www.welkinairtech.com

05

OUR COMMITMENT

Having successfully bid and completed close to 300 projects, we are proud to state that we do not have any track record of exceeding mutually agreed upon project completion timelines or client dissatisfaction. We believe in fostering the relationship and working in harmony with other contractors to insure direct as well as indirect support to the project. We steadfastly pursue our goals to achieve 100% client satisfaction and in the process further our cause and reputation.

06

OUR RELATIONSHIPS WITH OTHER PARTNERS

As such we share an excellent rapport with the major vendors / suppliers / contractors



/ sub-contractors / PMC's / consultants etc. This is primarily owing to our transparent culture and this instils a sense of confidence in our partners while dealing with us.

We are proud to pronounce ourselves as one the most consistent and time abiding paymasters in the industry and have no legal cases / misunderstandings pending against us. Our company has worked with all the major consultants / PMC's in the industry and share an excellent corporate level understanding with each.

07

NATURE OF COMMITMENT TO CLIENT

Our resolve is in nurturing relationships and respecting the faith placed in us by the client and his team. We don't look at a project just for that one time, for us its an

ongoing relationship, a process, to be perfected and nurtured. Having completed over 300 projects, the interesting thing of note here is the number of repeat orders that our esteemed but demanding clients have bestowed upon us in view of the work we have done for them.

In lieu of the following, we hope to hear from you as soon as possible to discuss your specific project requirements and initiate dialogue for the same.

Welkin Airtech has over seven years of experience as a mechanical contracting company serving commercial, institutional, and industrial customers both large and small. We focus on excellence and personalized service to provide the highest quality professional design and installation on heating, ventilation and air conditioning systems.

Our staff is experienced working with architects, engineers, owners and developers, plant managers, and other contractors to deliver the highest quality product within specifications and on schedule.



BUSINESS MISSION:

“To make available appropriate and quality air conditioning solution, at nominal costs to the customers while maintaining the highest standards of service and business ethics”

We strive to achieve this mission by involving ourselves with the customers from the drawing to the commissioning stage and providing efficient back-up support thereafter.

Welkin Airtech, Corp. is a company specialized in the testing and certification of HVAC and Hydronic systems. Using the latest technology, standards and instrumentation, our specialized group of engineers and technicians perform all necessary tests and

adjustments to certify, modify or design in order to obtain required systems performance found for industry, hospital and commercial applications.

Due to the engineering support, Welkin Airtech Pvt. Ltd. is capable to deal with unexpected situations where the systems components or design have to be altered with prompt action and effectively. All works are supervised and certified by licensed engineers specialized in this field and using standards and procedures of the most recognized agencies and related organizations for the testing and balancing specialization.



AT ANEMO, ALL KEY PROJECT INFORMATION STORED IN ONE PLACE AND ACCESSIBLE TO ALL INCLUDING CLIENTS AND VENDORS.

Monitoring:

The top management has complete control and visibility over all aspects of a project in easy-to-understand dashboards.

ESTIMATING/ COSTING: The sales teams estimate the projects with complete transparency and can use intelligence like past purchase prices and templates to quote faster.

SCOPING: The project manager divides the project into mini-projects and scopes and schedules the work.

SELECTING: We select every material using Promasch's constructionary, where every material carries extreme details.

INDENTING: The site supervisors indent the material and services as per the project progress.

ORDERING: The purchasing team sends RFQs and releases POs that carry all critical information from detailed material specifications to payment and delivery terms.

APPROVALS: Approvals can be given on the go with all necessary inputs like available stock, past purchase price, lowest purchase price, aggregate demand etc.

INSTALLATION: The site supervisor updates delivery and installation against each material on the project so that real-time project progress and updates are always available.

SCHEDULE MANAGEMENT: Our valuable clients & PMCs can track planned vs actual work on automatically updated Gantt charts on our system.

PROJECT IMAGES: We can view before-after images and track quality, safety and work methodology by viewing project images that are catalogued according to the project, area, task, clicked by, time & date.

FINANCIAL MANAGEMENT: Budgets, Margins, Costs, Revenue, and Bills are all managed on single platform.

•Maintenance Projects: Digitized management of AMC, DLP & PEP Jobs.



OUR CORE STRATEGIES ARE

Treat air conditioning as "Necessity" rather than "luxury" and orient customer attitude accordingly.

Educate the industrial user about the concept of "Service with quality at nominal cost".

Incorporate service support as an integral part of our business strategy.

The enclosed sheets further detail our company profile and existing organizational set-up. Further clarification, please feel free to revert back.

DETAILS OF DIRECTOR

* Subhash Kamboj aged 34 years, an Mechanical Engineer by Qualification with over 13 years experience has Technical / corporate background. Worked as Project Engineer with M/S Voltas Ltd. Delhiafter starting own business.

* Mahindar Kamboj Age

DETAILS OF CURRENT BUSINESS

Details of Current Business:

We are into sales, Erection and Commissioning of Centralized Air-conditioning systems having clientage In, NCR , Bangalore, Chennai, Hyderabad, Kolkata, Pune, Jaipur, Chandigarh

Providing maintenance & services at various sites. Also undertaking Direct jobs from clients related to erection, commissioning, maintenance and operation of AC equipments.



ENGINEERING / DESIGN DETRAINING

WELKIN AIRTECH PVT. LTD maintains a team of experienced CADD designers and engineers who are conversant with layouts & designing HVAC fields. Our engineers are also trained in latest planning-cum-scheduling software, besides having modern Auto CAD Stations.

PROJECT EXECUTION

We have a team of Highly Trained and Experienced Installation and Service Technicians. Using Computerized Design, Estimating and Scheduling Technology, we are able to effectively manage our craftsmen, ensure superior quality control, and meet the most rigorous time schedules.

Testing and Commissioning:

- ▶▶ Air and Water Balancing
- ▶▶ Functional Performance Testing
- ▶▶ Control System Verification
- ▶▶ HVAC Commissioning
- ▶▶ Clean Room Testing
- ▶▶ Sound and Vibration
- ▶▶ Fume hood Testing
- ▶▶ Duct Leakage Testing
- ▶▶ Indoor Environmental Testing
- ▶▶ Cooling Tower Performance
- ▶▶ Pre-Construction Plan Review

After Sales Service

WELKIN AIRTECH has a dedicated team undertaking regular maintenance and servicing jobs for all its installations. Our engineers and technicians are intensively trained to handle the costly, sophisticated air-conditioning installations at client sites. We aim to provide total comfort and peace of mind that incorporates safety, efficiency and economy.



ANNUAL MAINTENANCE CONTRACT (AMC) :- WELKIN AIRTECH PVT. LTD. FOR OPERATION AND MAINTENANCE JOBS

We undertake to service and maintain your air conditioner in good running condition under Annual Maintenance Contract (AMC). WELKIN AIRTECH PVT. LTD. Company is an established entity in the market, engaged in providing an excellent range of Air Conditioners. Apart from this, the company also provides efficient and well-managed AMC Services. We offer these AMC Services at the best prices in the market. Our company makes sure of the fact that these services are handled by only experienced and well-trained professionals. These services are efficient in increasing the life and performance of the machinery.

We "WELKIN AIRTECH Company" have modern AC Service Centre for All Type of air-conditioner services & maintenance. Under AMC & CMC comprehensive contract. AMC & CMC comprehensive contract. Our service is rendered by our team of service engineers who are well versed with all types of air conditioners. They ensure that the services delivered are flawless and meet the satisfaction levels of the clients. Additionally, we deliver these services at most competitive prices.

TYPES OF AMC

Ordinary Annual Maintenance Contractor (OAMC)
Comprehensive Annual Maintenance Contractor (CAM)

- ▶▶ Trained and skilled engineers / Technicians for problem resolution.
- ▶▶ We have teams of Technician and helper (2 people) to ensure safety of our employees and faster resolution of complaints.
- ▶▶ All service personnel equipped with mobile phone and personal conveyance to ensure minimum call revert time.
- ▶▶ Genuine spare guarantee.
- ▶▶ Call escalation matrix to ensure that breakdown / service calls are escalated to all the levels in case of emergency.
- ▶▶ Service Level Agreements (SLA) to ensure our commitment is made transparent on paper.
- ▶▶ Skilled technicians and operators for plant and AHU operation. Our operators maintain log books to track energy consumed, warnings / alarms generated, various other operating parameters.
- ▶▶ Latest gadgets / instruments are used by our engineers to measure temperature, humidity, air velocity and other electrical parameters.





AMC CONTRACT CLINT

- ▶▶ Select City Walk Saket
- ▶▶ Becton Dickinson (India) Pvt. Ltd. Bawal Plant
- ▶▶ MGF Mall MG Road Gurgaon
- ▶▶ Time Tower MG Road Gurgaon
- ▶▶ ICICI Bank NCR All Branch
- ▶▶ GBCI Time Tower Noida
- ▶▶ ICF Ireo City Delhi
- ▶▶ Yokohama at Bahadurgad
- ▶▶ Apcer At Ahmedabad

AIR CONDITIONING SYSTEM USING FOLLOWING

- ▶▶ Central Chilled Water System with Water Cooled & Air Cooled Chillers.
- ▶▶ Primary & Variable Secondary Chilled Water System.
- ▶▶ Primary Variable Chilled Water System.
- ▶▶ Variable Refrigerant Flow (VRF) System.
- ▶▶ Water Cooled & Air Cooled Package Unit System.
- ▶▶ Ductable Split Unit System.
- ▶▶ Mechanical Ventilation system
- ▶▶ Evaporative Cooling System
- ▶▶ Smoke Evacuation System
- ▶▶ Fabricator Ducting
- ▶▶ Air handling units
- ▶▶ Supply & Maintenance Cooling tower
- ▶▶ Fabricator of ALU. Grills, Diffuser & Damper
- ▶▶ Fire Smoke and Fire Sprinkler Works
- ▶▶ AMC HVAC System & Fire Works



LIST OF PROJECT:

- ▶▶ Select city walk Saket(Registration Vendor)
- ▶▶ Bhart hotel at Mathura road Faridabad Air-conditioning system
- ▶▶ H L house at Malviya nagar Air-conditioning & Kitchen Ventilation System
- ▶▶ Titan Eye (Registration Vendor)
- ▶▶ MGF Toyota at Dolt Abad, A-21 Sarita vihar New Delhi Air- conditioning
- ▶▶ Jagdish Store at Lajpatnagar Air-conditioning
- ▶▶ Guru Nank Hospital MB Road Gurgaon Air-conditioning Ventilation System
- ▶▶ Pavers England at Select city saket Air-conditioning
- ▶▶ Radio City Okhla Air-conditioning
- ▶▶ City mark Hotel Gurgaon Air-conditioning & Kitchen Ventilation System
- ▶▶ Indusind Bank Ltd, Gurgaon Air-conditioning
- ▶▶ HDFC Bank Air-conditioning
- ▶▶ Hindustan Uniliver Atta (UP) Ventilation System
- ▶▶ Oskar TV Grater Noida (Air-conditioning)
- ▶▶ Max worth Gurgaon Basement Ventilation System
- ▶▶ Auto tech Plot No.113 Sec.3 Manesar
- ▶▶ Mothersons SMIII E-4,5, Sec-59 Noida Air-conditioning
- ▶▶ Arrona Group Saket Group of select city Air-conditioning & Kitchen Ven- tilation
- ▶▶ Jasola Air-conditioning & Kitchen Ventilation
- ▶▶ Thomson Press Air-conditioning
- ▶▶ Yokohama At Bahadurgad
- ▶▶ Punjabi By Nature, Restaurants Air-conditioning & Kitchen Ventilation System in Ambience Mall, Vasant Kunj, New Delhi (India)
- ▶▶ Canton Spice Restaurants, Air-conditioning & Kitchen Ventilation System in Cyber Hub, Gurgaon (India)
- ▶▶ M/s. NIIT University, Evaporative Air Conditioning System Installed for PG-1 & PG-2 Hostels at NU, Neemrana, Rajasthan.(India)
- ▶▶ Punjabi By Nature Restaurant, Air-conditioning & Kitchen Ventilation System in Near Cyber Hub, Gurgaon.(India)

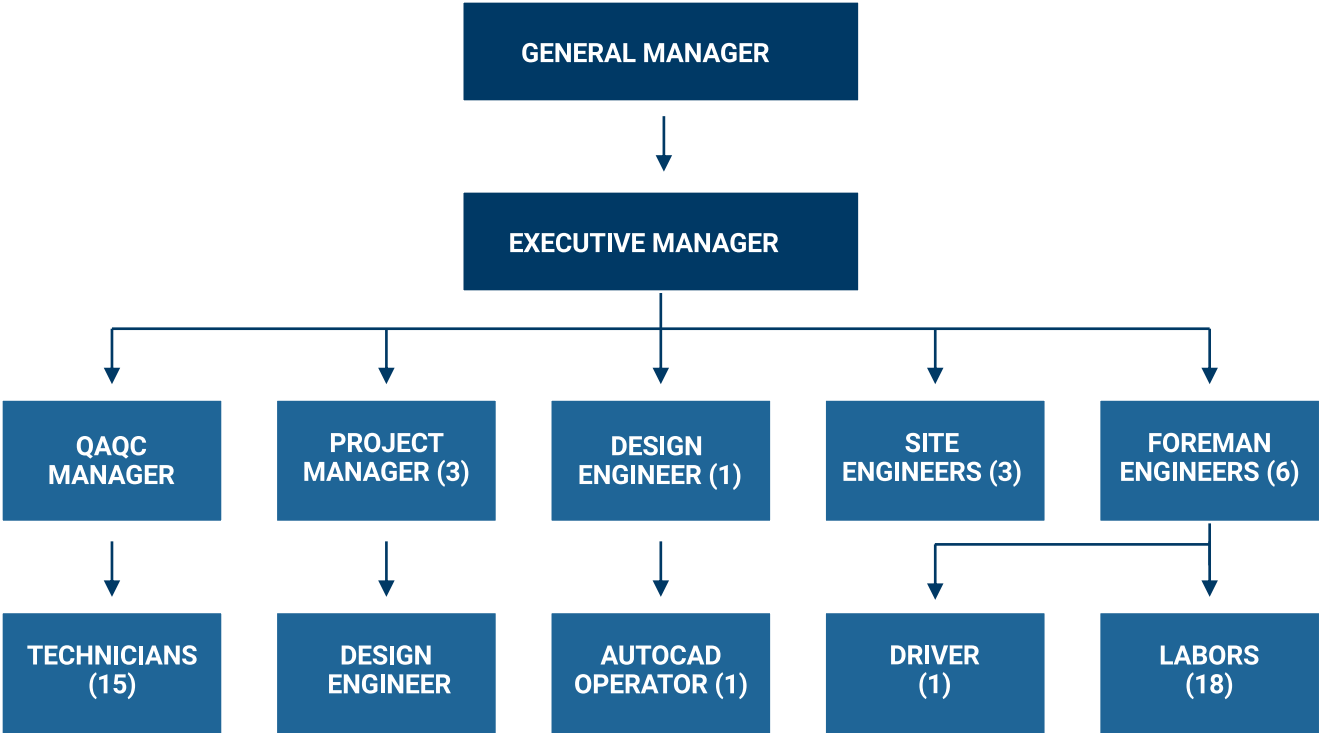


- ▶▶ HVAC System for Garg Residence at (Varun House) New Delhi.(India)
- ▶▶ F.C.C. Co. Ltd Japan and Rico Auto Industries Ltd, Air cooling & Ventilation System Phase-2 in Industrial Area, Choupanki, Bhiwadi, Rajasthan. (India)
- ▶▶ Punjabi By Nature, Restaurant Air-conditioning & Kitchen Ventilation System in Bangalore, (India)
- ▶▶ F.C.C. Co. Ltd Japan and Rico Auto Industries Ltd, Air cooling & Ventilation System Renovation and Modification In Design Plot 5, Sector 3, IMT Manesar, Gurgaon ,Haryana.(India)
- ▶▶ Bucher Hydraulics Pvt. Ltd. HVAC system in Plot No. 6, Sector-5, IMT Manesar,
- ▶▶ Punjabi By Nature, Restaurant Air-conditioning & Kitchen Ventilation System in 30 B, F Block, Connaught Place, New Delhi.(India)
- ▶▶ Ogaan Cafe, Restaurant Air-conditioning & Kitchen Ventilation System in H-2, Hauz Khas Village, Hauz Khas, New Delhi.(India)
- ▶▶ Clinique Air-conditioning
- ▶▶ Corporate Building No.10 A, Cyber City Gurgaon
- ▶▶ Edifices Time Tower Gurgaon
- ▶▶ Apcer At Ahmedabad
- ▶▶ Trek Shona road Gurgaon
- ▶▶ DLF Brand Mother care, Pure Home, Sunglass, Pall Mall
- ▶▶ Mavenir Building No. 5 B Cyber City Gurgaon
- ▶▶ Airtel Udyog Vihar Gurgaon
- ▶▶ DENTSPLY Building no 8 A Cyber City Gurgaon
- ▶▶ GBCI WTT Tower Noida
- ▶▶ CH2M Hill Sec 10 Noida
- ▶▶ ICF Consulting India Pvt. Ltd Aero city
- ▶▶ H & M At Ghaziabad, Bhopal, Indore and Nagpur
- ▶▶ KPMG At Chandigarh
- ▶▶ Becton Dickinson India Pvt. Ltd. At Bawal
- ▶▶ Barclays Bank at Nehru Place
- ▶▶ Apollo hospital At Amritsar
- ▶▶ Alpha One Mall, Air-conditioning system In Hyper city Shopping Complex, Jalandhar Road, Amritsar. (India)
- ▶▶ CIPL at Reach Airia Mall Sec. 68 Gurgaon



- ▶▶ DSV Dlf Cyber City Gurgaon
- ▶▶ FSL Dlf cyber city Gurgaon
- ▶▶ ICICI Bank office Time Tower Gurgaon
- ▶▶ Livspace Punjabi Bag New Delhi
- ▶▶ AWFIS Pan India
- ▶▶ Sita Aero Udyog Vihar
- ▶▶ ACO Space Kolkata

ORGANIZA CHART OF WELKIN AIRTECH



“

We hope this gives you enough glimpse of our business activities. For any

”

Thanking you,
Sincerely yours,

For WELKIN AIRTECH PVT. LTD.

(Subhash kamboj)

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CONTACT US:

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BRANCH OFFICE: -

Welkin Airtech
D-174, Phase-8 B industrial Area
Mohali (PB)-110071





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WELKIN[®]

AIRTECH PVT. LTD.

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